



There's Still Time to Take the Road You're on, but It's No Guaranteed Stairway to Heaven

By Matt Topley

"There's still time to change the road you're on"

– *Led Zeppelin*
'Stairway to Heaven'

Stairway to Heaven

Led Zeppelin

There's a lady who's sure

All that glitters is gold

And she's buying a stairway to heaven

When she gets there she knows

If the stores are all closed

With a word she can get what she came for

Oh oh oh oh and she's buying a stairway to heaven

KEY TAKEAWAYS

- Just four stocks have accounted for 84 percent of the S&P's upside in 2018.
- Defensive sectors account for a historically small part of the S&P's current market cap.
- The large gap between growth and value stocks is not sustainable long-term.
- Growth stocks have outperformed value stocks for extended periods six times since 1945....each time, that run was followed by a significant recovery in value stocks.
- Even if the yield curve inverts, there should be plenty of opportunities for savvy investors.

The first chart to start this quarter's letter looks more like a stairway to hell. It depicts the composition of traditionally defensive sectors (utilities, telecom, pharma, consumer staples) as a percentage of the S&P 500 index. Representing a record-low 11 percent of the index's total market cap today, defensive sectors have sunk below levels last seen during the internet bubble era of early 2000.

In my early adulthood, it was a safe bet that you were staying out too late when the rock classic "Stairway to Heaven" came on the bar's sound system at closing time. But, as an almost-50 year old reading Led Zeppelin's iconic lyrics today, I can see why "Stairway to Heaven" is a perennial fixture on classic rock Top-10 lists.

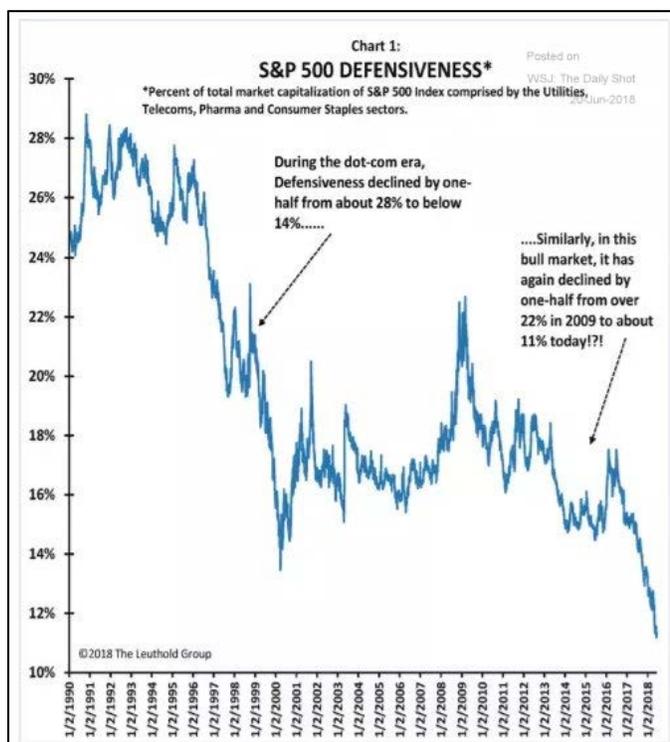
As longtime advocates of sector rotation, you could say our firm's investment philosophy is driven by the Zeppelin refrain: "*There's still time to change the road you're on.*"

Throughout my Firm Letters over the past three years, I have defended the bullish case against Trump election doomsayers, mini-bubble procrastinators and comparisons to the 1999 tech crash. However the conclusion of my Q4 Letter of 2017 ([It Ain't Over, but the Fat Lady is Warming Up](#)) hinted that the bull market was entering its "euphoria stage." And now in the second half of 2018, it's clear we are seeing a historically large spread between growth stocks and value stocks.

AS TECH WEIGHTINGS IN INDICES MOVE HIGHER, DEFENSIVE SECTORS ARE HALVED

Equity markets: The relative weight of defensive stocks (such as utilities) in the S&P 500 continues to trend lower. As you can see in the chart to the right, there has been a clear break through the Internet Bubble lows of 2000.

The last time we saw such a giant gap between defensive sectors and the rest of the market, that spread was erased quickly during the unraveling of internet stocks at the beginning of this century. Unlike the dot-com era, we do not have a rampant IPO market of zero-revenue "story stocks" today, but we *do* have massive gaps such as FAANG stocks (Facebook, Amazon, Apple, Netflix and Google) outperforming traditional value sectors by over 700 percent during the last five years.



As some of you may know, I started my trading life in 1997 at an earnings momentum shop that focused on tech stocks. My introduction to Wall Street was trading tech stocks and other high growth sectors during the internet bubble. As mentioned in my past letters, we are not experiencing anything like the internet bubble today. If anything, that risk is found in the venture capital and

private equity world today, not in the hands of public market investors. However, we are experiencing a historically large spread between value stocks and growth stocks that will eventually revert to the mean.

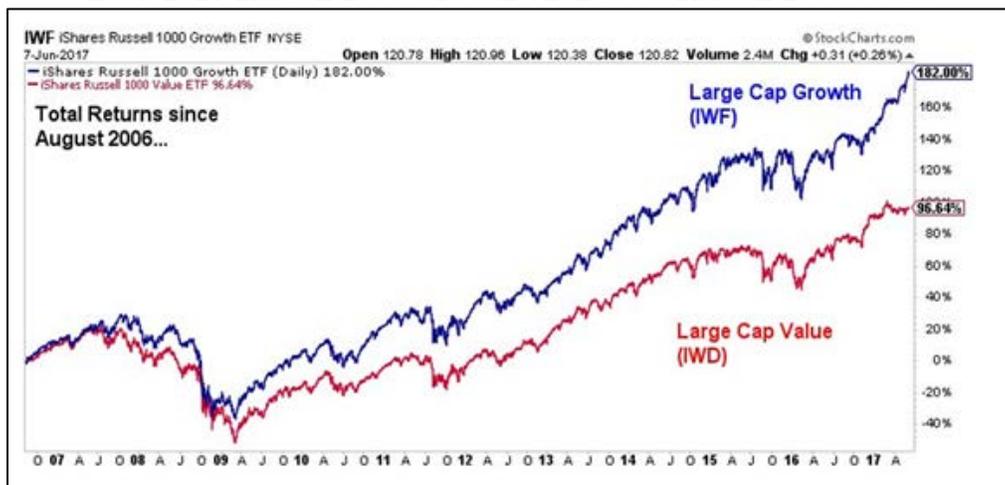
THE LAST GIANT GAP BETWEEN GROWTH AND VALUE STOCKS

When gaps between growth and value form like they did during the dot-com boom (see chart below), they are reflected in valuation spreads.



SPREAD BETWEEN GROWTH AND VALUE HITTING RECORD HIGHS

2007-2017 Russell 1000 Growth +182% vs. Russell 1000 +96%



Right now, U.S. growth stocks are trading at a 59-percent higher price-to-book ratio than U.S. value stocks are, and they're trading at a 67-percent premium to U.S. small cap value names.

The largest spread right now is an almost 80-percent price-to-book premium for U.S. growth stocks over emerging market value stocks. The majority of capital asset pricing models (CAPM), which are strictly math-based, predict that emerging markets will be the highest performing asset class for the next 10 years--if you can stomach the volatility. Emerging market valuations are relatively cheap and middle class growth projections are positive, but debt levels in U.S. dollars are high, hence the recent 20-percent correction around a 7-percent rally in the U.S. dollar relative to other currencies.

| <u>Global Valuations as of 7/9/2018</u> | | |
|---|---------------|-----------|
| | <u>P to B</u> | <u>PE</u> |
| US Growth | 5.6x | 26.7 |
| US Value | 2.3x | 17.4 |
| Small Cap Value | 1.8x | 16.5 |
| Int'l Growth | 3.1x | 21.1 |
| Int'l Value | 1.5x | 13.8 |
| Int'l Small Cap Value | 1.37x | 14.7 |
| EM Core | 1.7x | 13.6 |
| EM Value | 1.14x | 10.2 |

Source: Vanguard

During my early trading days in the late 1990s, there was talk about a new world order in which value-oriented Benjamin Graham advocates were no longer relevant. Today there's talk about a new world order in which technology-driven whiz kids will dominate the markets. Artificial intelligence, robotics, internet of things, intelligent agents and virtual reality are all part of the "fourth industrial revolution" that is changing the world. But, as often happens, there may be far more losers than winners in this race to the top.

As the market continues to narrow and a small number of names drive all the alpha, you start to hear comments like these from new world order investors: ***Value investing is a lost cause.*** That's not surprising when just four high-flying tech stocks--AMZN, MSFT, NFLX and AAPL--have been responsible for 84 percent of the S&P's entire upside for the year-to-date.

But, as Barron's predicted in March, the big [valuation gap between growth and value funds indicates a value comeback.](#)

GROWTH MANAGER VS. VALUE MANAGER

On the other side of the aisle is mid-cap growth fund manager Michael Lippert, who has a 7 percent weighting in Amazon (AMZN) in his \$308 million [Baron Opportunity](#) fund (BIOPX). ***Value investing is a lost cause in today's high-tech, winner-take-all economy, according to Lippert.*** "The world we live in today—is haves and have-nots, and there are way more have-nots," he said. "There are so many industries being disrupted by the digitization of the world; it's hard to make cyclical bets on have-not value stocks."

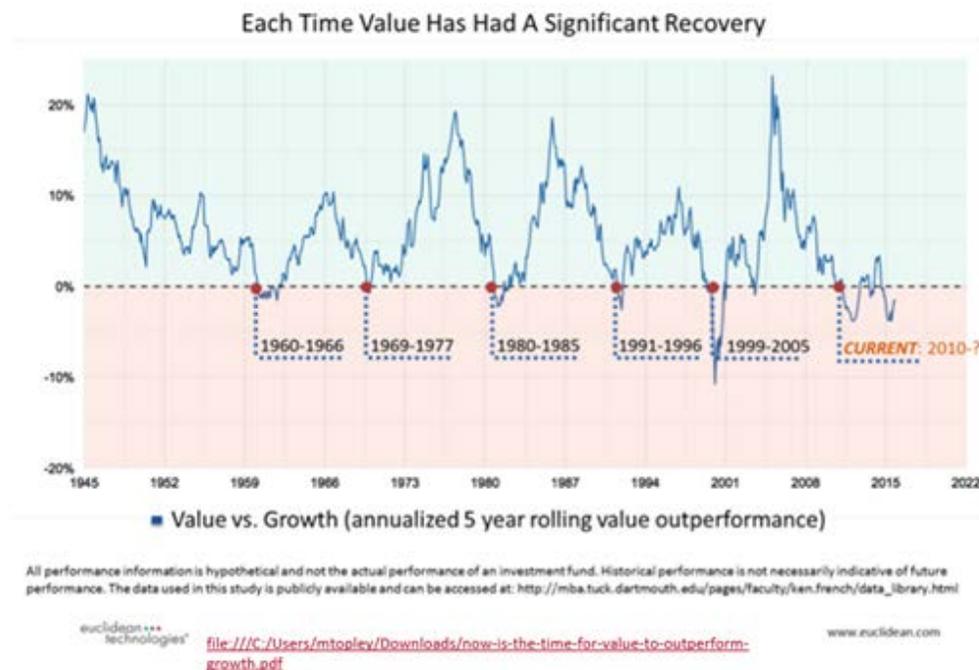
Those conflicting viewpoints have led to a stark contrast between the valuation of Baron Opportunity's and Heartland Value's portfolios—and their respective performance. According to Morningstar Direct, Baron Opportunity's stocks have an average trailing 12-month price/earnings ratio of 42, compared to Heartland Value's 7. Baron Opportunity's five-year annualized return of 14.2 percent is double Heartland's 7.1 percent. Small wonder, as market darlings like Amazon, [Alphabet](#) (GOOG), and [Tesla](#) (TSLA) dominate Lippert's portfolio.

Bloomberg ran a story last year about Goldman's [Death of Value Investing](#) report. Just last week, Barron's ran an article about the demise of value investor David Einhorn: "[For 'King David' Einhorn, a Steep Fall.](#)"

Headlines like these remind me of late 1999 when Barron's asked: "[What's Wrong, Warren?](#)" The article suggested that legendary value investor, Warren Buffett, was losing his magic touch. During the 20-month period ending in February of 2000, the Nasdaq was up 145 percent, while Buffet's Berkshire fund was down 44 percent — a mind-bending 189 percent streak of underperformance for the Oracle of Omaha, at least compared to Nasdaq's growth-oriented technology stocks.

My good friends at Alpha Architects [explained why](#). Growth stocks have outperformed value stocks for extended periods six times since 1945...and each time, that run was followed by a significant recovery in value stocks. Timing this rotation is impossible, but we are getting close to record spreads in valuations with interest rates rising and unemployment at record lows.

GROWTH HAS OUTPERFORMED VALUE SIX TIMES SINCE 1945



Many believe that an inverted yield curve, in which short-term interest rates are higher than long-term rates, is a reliable indicator of a forthcoming recession. The difficulty with the inverted yield curve is that stocks tend to do really well when the curve flattens, as is the case today. Stocks also

tend to do well shortly after the curve inverts. But, today the defensive sectors that are lagging now have huge outperformance in a down market.

WE HIGHLIGHT QUICKLY THAT NONE OF OUR 5 RECESSION INDICATORS ARE FLASHING YELLOW OR RED...THEN DISCUSS HOW MOMENTUM IS A SECTOR/ASSET CLASS ROTATION STRATEGY

Chart shows sector performance when yield curve inverts (Fortis #1 recession signal). Even in recessions, the sector divergence is striking. The past 4 defensive periods show healthcare and consumer staples outperforming the S&P 500 Index by 40.5% and 33% respectively.

| DEFENSIVE PERIOD FROM YIELD CURVE INVERSION THROUGH RECESSION END | | | | | | |
|--|---------------|------------------------|-------------|-------------|-------------|------------------------|
| Defensive Period | S&P 500 Index | Sector % Excess Return | | | | |
| | | Consumer Staples | Health Care | Energy | Industrials | Information Technology |
| Mar-73 to Mar-75 | -25.3 | -1.8 | 3.9 | 7.1 | -6.9 | -9.9 |
| Sep-78 to Jul-80 | 18.7 | -16.95 | 0.0 | 47.8 | -0.9 | -11.3 |
| Oct-80 to Nov-82 | 8.7 | 35.7 | 31.8 | -45.0 | -1.0 | 19.3 |
| Mar-89 to Mar-91 | 27.3 | 49.3 | 47.1 | 0.1 | -4.9 | -17.1 |
| Apr-00 to Nov-01 | -21.6 | 45.2 | 34.8 | 15.0 | 14.4 | -35.3 |
| Jan-06 to Jun-09 | -28.2 | 27.5 | 10.4 | 16.3 | -5.7 | 12.4 |
| Median Return (%) | -6.4 | 31.6 | 21.1 | 11.0 | -3.0 | -10.6 |
| Outperformance | n.a. | 67% | 100% | 83% | 17% | 33% |
| <i>Excess return is S&P 500 sector return less the S&P 500 Index return over the defensive period.</i> | | | | | | |
| <i>Source: S&P Dow Jones Indices</i> | | | | | | |
| <i>Ned Davis Research, Inc. T_ILC201711161.4</i> | | | | | | |

CONCLUSION

The difficulty with reversion to the mean is that you can go broke waiting for market to express itself fundamentally back toward value. Right now, our five recession indicators are all green with none showing signs of an imminent implosion. What’s more, our technical momentum indicators all point to U.S. growth stocks maintaining leadership.

At Fortis we believe in evidence-based academically-backed research. With this philosophy leading our investment thesis, we conquer the challenges discussed in this Letter by combining momentum stocks and value stocks. The reasons behind this strategy require a much longer discussion, but please feel free to contact me any time (610-233-1074) to discuss in more detail.

In the end, there are “**two paths you can go by**” in market-growth or value. Right now we are experiencing historic spreads between the two. As has happened throughout history, the new pundits arrive singing the death of one path--in this case value--due to the permanent triumph of the other, in this case growth.

Remember back in 1999 when the “talking heads” were predicting the end of Warren Buffet’s value strategy? Remember after the 2008 crash when the S&P hit a generational low 650 and the same talking heads were predicting the end of growth in America? The Stairway to Heaven for the last decade has been growth stocks, but every elevator has a top floor.

As Warren Buffet likes to say, “**Predicting rain doesn’t count, building Arks does.**”

*If there's a bustle in your hedgerow
Don't be alarmed now
It's just a spring clean for the May queen
Yes, there are two paths you can go by
But in the long run
There's still time to change the road you're on
And it makes me wonder*

*Stairway to Heaven
-Led Zepplin*

ABOUT THE AUTHOR

Matthew Topley | CHIEF INVESTMENT OFFICER
Voracious Reader. Philanthropist. Ally.

Author of the [VIEW FROM THE TOP BLOG](http://matttopley.com) (<http://matttopley.com>)

Winner: [Philadelphia Inquirer “Influencers of Finance”](#) award.



Matt has a unique, global perspective on investing that he gained from nearly two decades on the trading desk and from studying abroad. While doing his graduate work, he had the opportunity to explore the world, studying in Shanghai, Beijing, Toronto and Prague. Matt’s desire to make a positive difference, both in his clients’ lives and in the community, is evident both in and outside the office. In his free time, Matt is dedicated to many charitable organizations, devoting time and expertise, with a focus on helping inner-city schools and first-generation college students.

Matt sits on the Fortis Executive Committee and serves as Chair of the Fortis Investment Committee, overseeing the delivery of investment advice and strategy for our clients. A voracious reader and compassionate educator, he has the ability to interpret complex technical financial

information and simplify it for the benefit of each of his clients. Matt directs the content of our Fortis INSIGHTS blog, an extension of a daily industry research newsletter he authors, helping our clients and teammates stay informed about market trends.

Matt holds a Bachelor of Arts from Holy Family University, an MBA from LaSalle University and a Master of Arts in Organizational Leadership from the University of Pennsylvania. He serves on the Board and is Chairman of the Endowment Committee for BLOCS and Holy Family University.

When asked what makes the Fortis investment philosophy stand apart from other wealth management firms, Matt shared:

“Our goal is to provide clients with an unbiased roadmap for investing, minimizing emotional influences and focusing on the factors that they — and we, together — can control.”



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